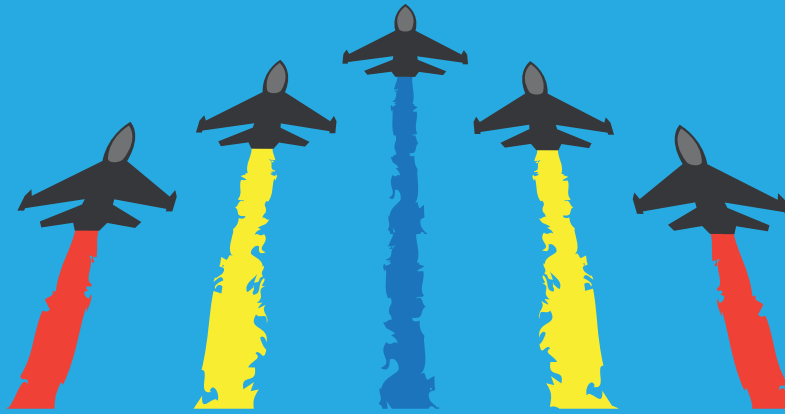




# 49TH ANNUAL CONFERENCE

SEPTEMBER 22-24, 2017 • OMNI RANCHO LAS PALMAS



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## HIGH PERFORMANCE FOR HIGH SUCCESS

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## Omni Rancho Las Palmas

41000 Bob Hope Drive, Rancho Mirage, CA 92270  
(760) 862-4533

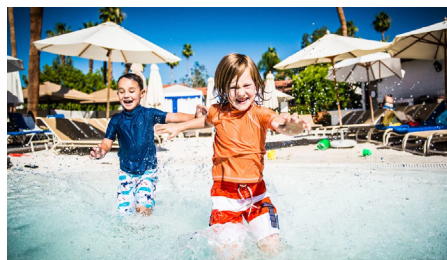
### Hotel Details

#### Room Rate: \$169/night

Plus a daily resort fee of \$8.00. (Reduced from \$32.00.) Resort fee currently includes toll-free, credit card and local calling, entrance to our fitness center, in-room high-speed Internet access, in-room coffee and tea, overnight self-parking, access to Splashtopia for registered resort guests and daily newspaper available at Front Desk. **Please book by Monday, August 21, 2017.** Please contact the hotel directly 1-888-444-OMNI and ask for the CALSPro rate.

### Conference Details

All registrations must be returned with payment and postmarked by September 8, 2017 to avoid higher registration fees.



### Cancellation Policy

Cancellations must be made in writing and received by September 8, 2017. Cancellations will be subject to a fee of \$50<sup>00</sup> per person. No refunds will be allowed for cancellations received after September 8<sup>th</sup>.

## California Association of Legal Support Professionals

2520 Venture Oaks Way, Suite 150, Sacramento, CA 95833  
(916) 239-4065 - phone • (916) 924-7323 - fax  
[www.calspro.org](http://www.calspro.org) • [info@calspro.org](mailto:info@calspro.org)

## Annual Business Meeting

The Annual Business Meeting will be held on Saturday, September 23 from 8:00 am – 9:30 am and from 1:30 pm – 2:15 pm. During these sessions, important topics will be discussed, including: a Legislative Update; Committee Reports; Nominations and Elections for the Officers and Board of Directors; proposed bylaw amendments; and General Member Comments/Suggestions. The Annual Business Meeting is an important component of the conference and provides members with the opportunity to participate and get involved in industry and association activity.

### VOTING

Please be reminded that only current "Individual" Members are allowed to vote or hold elected office. No other category of membership has a right to vote or hold elected office.

If you are currently not an Individual Member, please take a moment and join right away. As a member of the association, it is important that you make your vote count and be an active participant. You may also want to consider running for the Board of Directors. Important – no person shall be eligible for election as an officer or to the Board of Directors unless he/she has been a member for one year or was admitted at the last Annual Conference.

An Individual Membership application is contained in this registration brochure – please complete it and send it in with your conference registration.

## 21<sup>ST</sup> ANNUAL CALSPRO JACK C. JANNEY MEMORIAL GOLF TOURNAMENT

Friday, September 22, 2017

7:30 am Check-In

8:00 am Tee-Off

*Omni Rancho Las  
Palmas Golf Course*

41000 Bob Hope Drive  
Rancho Mirage, CA 92270  
(760) 568-2727

**Transportation on own**

**\$125<sup>00</sup> per person; includes green fees, cart, and buffet lunch.**

*Registration cutoff September 8th.*

*Register Now.*



**Awards for**

**1<sup>st</sup>, 2<sup>nd</sup> & 3<sup>rd</sup> place teams**

**PERUSE THE SILENT  
AUCTION ITEMS AND BE A LUCKY  
BIDDER!**

**Winners will be announced at the  
Saturday Night Banquet**

**INTERESTED IN BECOMING A CCPS  
(CALSPRO CERTIFIED  
PROCESS SERVER)?**

... or just need to renew your certification or fine tune your serving skills?

**Be sure to sign up for the workshop & exam  
on Sunday, September 24th.  
Free with conference registration but  
pre-registration is required.**



# 21<sup>ST</sup> ANNUAL JACK C. JANNEY MEMORIAL GOLF TOURNAMENT

**WHEN: FRIDAY, September 22, 2017**

**7:30 AM CHECK-IN, 8:00 AM TEE-OFF**

**WHERE: Omni Rancho Las Palmas Golf Course  
41000 Bob Hope Drive, Rancho Mirage (760) 568-2727**

**YOUR SPONSORSHIP GOES TOWARD** • Prizes for Longest Drive  
Closest to the Pin • Other Great Golf Items Via Prize Raffle

## Yes, sign me up to sponsor!

### Information for Signage

Name: \_\_\_\_\_

Slogan: \_\_\_\_\_

Phone: \_\_\_\_\_ E-Mail \_\_\_\_\_

Message: \_\_\_\_\_

So that your company name can be included in the necessary conference materials, the deadline for sponsorship submission is September 8, 2017 at noon. After this date, sponsorship opportunities may still be available, however, your company name may not be listed in some conference materials. [Company logos should be e-mailed to: stephanie@camgmt.com](mailto:stephanie@camgmt.com). Checks made payable to CALSPRO at 2520 Venture Oaks Way, Suite 150 Sacramento, CA 95833 or you may fill out the credit card form below and fax it to: 916.924.7323. Please do not email.

Name of Card Holder \_\_\_\_\_

Company Name on Card \_\_\_\_\_

Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ CID # \_\_\_\_\_

Amount to be charged \$ \_\_\_\_\_

Signature of Card Holder \_\_\_\_\_

## SPONSORSHIP OPPORTUNITIES CHECK ONE!

### HOLE IN ONE

**\$250.00 Sponsorship**

- Choice of Golf Partner
- Logo & Message Printed on 3 Tee's of your Choice
- Logo in Conference onsite program
- Verbal Acknowledgement at the Buffet Lunch and Installation Banquet
- Special Gift Valued at \$50

### DOUBLE EAGLE

**\$150.00 Sponsorship**

- Logo printed on Golf Signage
- Logo & Message Printed on 2 Tee's of your Choice
- Verbal Acknowledgement at the Buffet Lunch and Installation Banquet

### TEE HOLE

**\$75.00 Sponsorship**

- Logo Printed on Tee of your Choice
- Verbal Acknowledgement at the Buffet Lunch and Installation Banquet

# Conference Schedule

## FRIDAY, SEPTEMBER 22, 2017

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**8:00 AM**

**20TH ANNUAL CALSPRO JACK  
C. JANNEY MEMORIAL GOLF  
TOURNAMENT**

Omni Rancho Las Palmas, Rancho  
Mirage, CA.

**5:30 PM – 7:00 PM**

**BOARD OF DIRECTORS MEETING**

**5:30 PM – 7:30 PM**

**REGISTRATION OPEN/EXHIBITOR  
SET UP**

**7:00 PM – 9:00 PM**

**WELCOME RECEPTION**

Music by Simon Alcantara.

Sponsored by:



This year's Friday Night Welcome Event features great food and drinks. The Welcome Reception event will be held on-site on the Sunrise Terrace and should be a fantastic time for everyone to meet new contacts and enjoy a great evening. This location has great views so don't miss out.

## SATURDAY, SEPTEMBER 23, 2017

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**7:00 AM – 8:00 AM**

**CONTINENTAL BREAKFAST**

**7:00 AM – 5:00 PM**

**REGISTRATION AND EXHIBITS  
OPEN**

**8:00 AM – 9:30 AM**

**ANNUAL BUSINESS MEETING**

Call to Order and Roll Call, President's Report, Secretary-Treasurer's Report, and Legislative Update with Mike Belote, Esq. California Advocates, Inc. Nominations for the Board of Directors and officers. This meeting will also include an Antitrust Presentation by Antitrust Officer, Mike Belote, which shall summarize CALSPRO's obligations under the FTC Order and shall also address compliance with the Antitrust Laws.

**9:30 AM – 10:30 AM**

**EXHIBITOR BREAK AND  
EXHIBITOR PRESENTATIONS**

Make appointments with vendors during these breaks for more in depth review of goods and services.

**10:30 AM – 12:30 PM**

**CONTINUING EDUCATION  
SESSION NUMBER 1 - BOB DAVIES**

**12:30 PM – 1:30 PM**

**NETWORKING LUNCHEON BUFFET  
(BERT ROSENTHAL MEMORIAL  
AWARD PRESENTATION AND  
GUEST SPEAKER)**

**1:30 PM – 2:15 PM**

**ANNUAL BUSINESS MEETING  
CONTINUED**

Nominations and elections for the Board of Directors and Officers. Proposed Bylaw amendments.

**2:15 PM – 2:30 PM**

**EXHIBITOR BREAK**

**2:30 PM – 3:30 PM**

**CONTINUING EDUCATION  
SESSION NUMBER 2 – STAND  
YOUR GROUND LAW – BOB  
MUSSEY (OPTION 1)**

**2:30 PM – 4:00 PM**

**CONTINUING EDUCATION  
SESSION NUMBER 3 – PHOTOCOPY  
ROUND TABLE – 2018 LEGISLATIVE  
AGENDA (OPTION 2)**

**3:30 PM – 4:00 PM**

**CONTINUING EDUCATION  
SESSION NUMBER 4 – FOREIGN  
DEPOSITION SUBPOENAS – JOHN  
PEREZ**

**4:00 PM – 4:30 PM**

**EXHIBITOR BREAK**

**4:30 PM – 5:00 PM**

**CONTINUING EDUCATION  
SESSION NUMBER 5 – NAPPS  
UPDATE – MIKE KERN**

**5:00 PM – 6:30 PM**

**VENDOR MEET AND GREET**

**6:30 PM – 7:30 PM**

**COCKTAIL RECEPTION**

**7:30 PM – 9:30 PM**

**BERT ROSENTHAL MEMORIAL  
AWARD PRESENTATION, ANNUAL  
AWARDS, INSTALLATION**

Banquet and Silent Auction

## SUNDAY, SEPTEMBER 24, 2017

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**8:00 AM**

**REGISTRATION**

**8:00 AM – 9:00 AM**

**CONTINENTAL BREAKFAST**

**9:00 AM – 1:00 PM**

**CCPS WORKSHOP AND EXAM**

## ABOUT THE KEYNOTE SPEAKER

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Bob Davies delivers with a standing ovation. Bob's humorous style of delivery and value of his message is what makes him one of the leading keynote speakers. His ability to provide an affirmative message while making his audience laugh earned him a spot as one of the top 100 Greatest Minds of Personal Development by *Excellence Magazine*.

His message is clear and the outcomes are limitless. With Bob's unique methods, individuals can make small changes that yield enormous outcomes; after all, the difference between 211° and 212° is the difference between standing water and boiling water. Bob's techniques teach people how to take advantage of core actionable steps to yield massive results. By engaging the audience with humor, the techniques are absorbed easily and provide a common sense approach to implementation. His message of turning avoidance into execution leaves his audiences with a lasting sense of empowerment that drives them to reap a lifetime of results.

# High Performance for High Success

## 49th Conference Sponsorship Opportunities

**We have MANY sponsorship opportunities at the upcoming CALSPro Conference. Check it out!**

Please mark the appropriate category you have chosen and return this document along with payment to CALSPro, 2520 Venture Oaks Way Suite 150, Sacramento, CA 95833 • 916.239.4065 • 916.924.7323/fax • [www.calspro.org](http://www.calspro.org) • [info@calspro.org](mailto:info@calspro.org)

● I will donate \$ \_\_\_\_\_

● I will be a **Pearl Sponsor – \$250**

Includes: listing in Conference on-site program, verbal acknowledgement at luncheon, logo display inside a future issue of the *CALSPro Press*.

● I will be a **Ruby Sponsor – \$500**

Includes: logo printed on Conference signage, listing with logo in Conference on-site program, verbal acknowledgement at luncheon, logo display inside a future issue of the *CALSPro Press*.

● I will be a **Diamond Sponsor – \$1,000**

Includes: one exhibit table, logo printed on Conference signage, listing with logo in Conference on-site program, verbal acknowledgement at luncheon and installation banquet, logo display inside a future issue of the *CALSPro Press*, 2 complimentary tickets to luncheon and banquet.

### EVENT SPONSORSHIP:

Please check  your preference(s):

■ Silent Auction Item - Please list Item: \_\_\_\_\_

■ Silent Auction Donation - Please list amount: \$ \_\_\_\_\_

■ Education Session Sponsorship – \$500 (3 available)

■ Saturday Morning Continental Breakfast – \$350 (3 available)

■ Saturday Night Cocktail Party (Drinks) – \$500 (2 available)

■ Saturday Night Cocktail Party (Appetizers) – \$500 (2 available)

■ Sunday Morning Continental Breakfast – \$350 (3 available)

■ Refreshment Break – \$250 (3 available)

**Yes, sign me up to sponsor!**

Total amount of sponsorship: \$ \_\_\_\_\_

Company: \_\_\_\_\_

Contact Person: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

So that your company name can be included in the necessary conference materials, the deadline for sponsorship submission is September 8, 2017. After this date, sponsorship opportunities may still be available, however, your company name may not be listed in some conference materials. Company logos should be e-mailed to: [stephanie@camgmt.com](mailto:stephanie@camgmt.com).

**Checks made payable to CALSPro** (address above) or you may fill out the credit card form to the right and fax it to: 916.924.7323. **Please do not email.**

Name of Card Holder \_\_\_\_\_

Company Name on Card \_\_\_\_\_

Billing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

CID # \_\_\_\_\_ Amount to be charged \$ \_\_\_\_\_

Signature of Card Holder \_\_\_\_\_

Updates and Conference information will be available on the CALSPro website (above), so please make sure you visit the site often.

Thank you to all the CALSPro members who contribute their personal time, sponsorships and creative efforts to help make each Conference a success. Without your support, our members would not have the opportunities that they have today to operate and grow their businesses.

**• Support Your Industry! • Meet New People! • Have Fun! • See You in Rancho Mirage! •**

# High Performance for High Success

## 49th Conference September 22-24, 2017 Rancho Mirage, CA Registration Form

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

### Attendee Name:

(Print the way you would like your name badge to read)

#### Full Registration – Member

\$300  Late Registration \$350\*

“Member” includes all employees of a “Company” Member and Individual and Associate Members. Full registration includes all conference events.

#### Full Registration – Non-member

\$400  Late Registration \$450\*

#### Non Member Guest

- All events \$245
- Friday Evening Only \$60
- Saturday Lunch Only \$65
- Saturday Banquet Only \$120

#### Golf Tournament

\$125

#### (CCPS) Workshop

\$0

\*No charge for workshop, but pre-registration is required.

**Total: \$** \_\_\_\_\_

### Attendee Name:

(Print the way you would like your name badge to read)

#### Full Registration – Member

\$300  Late Registration \$350\*

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- Saturday Banquet Only \$120

#### Golf Tournament

\$125

#### (CCPS) Workshop

\$0

\*No charge for workshop, but pre-registration is required.

**Total: \$** \_\_\_\_\_

\* Registration must be postmarked by September 8th to avoid additional fees.

## PAYMENT OF FEES:

**GRAND TOTAL: \$** \_\_\_\_\_

Check (payable to **CALSPRO**)  AmEx  Visa  MasterCard

Cardholder Name: \_\_\_\_\_ Address: \_\_\_\_\_

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ 3-4 Digit Security Code: \_\_\_\_\_

Signature: \_\_\_\_\_

Please feel free to make copies of this form for additional registrations.



**ONLINE:**  
[www.calspro.org](http://www.calspro.org)



**VIA FAX:**  
(916) 924-7323



**VIA MAIL:**  
2520 Venture Oaks Way, Suite 150  
Sacramento, CA 95833



**CALSPRO**

CALIFORNIA ASSOCIATION OF  
LEGAL SUPPORT PROFESSIONALS

# INDIVIDUAL MEMBERSHIP APPLICATION\*

***\*Only Individual Members are allowed to vote and hold office.***

***If you are not an Individual Member, join today and be eligible to vote and hold office.***

Last Name: \_\_\_\_\_

**Individual Members** shall be an individual engaged in the process serving, court filing, photocopy, or attorney service business. Individual members shall be qualified to be a Registered Process Server or Photocopier under the provisions of the Business and Professions Code of the State of California. Individual members will not be allowed to advertise a company name of any kind unless the Individual membership is attached to a Company membership. Individuals shall be entitled to a listing in the association Membership Directory under the Individual member section which will list their name, address, telephone, fax and e-mail only. This member shall have the right to vote, hold office, elected or appointed, and chair any committee. Individual membership in this Association is not transferable. Please see complete Terms and Conditions of Membership on the Web site, at [www.calspro.org/docs/\\_MemberApp.pdf](http://www.calspro.org/docs/_MemberApp.pdf).

**Please check if applicable:**

**Process Server**    Registration #: \_\_\_\_\_    County: \_\_\_\_\_    Exp.: \_\_\_\_\_  
 **Photocopier**    Registration #: \_\_\_\_\_    County: \_\_\_\_\_    Exp.: \_\_\_\_\_

**Individual Members are:** Allowed to Vote • Allowed to Hold Office • Entitled to Privileges (Newsletter, Directory) • Eligible to Attend Events as a Member • Eligible to Serve on a Committee • Eligible to Serve as a Committee Chair • Receive Roster Listing

**For Individual Membership, the following information will be listed in the Membership Directories:**

Individual Name: \_\_\_\_\_ County: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
Phone: \_\_\_\_\_ Other Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_ Attach to a Company Listing?  Yes  No  
(If Yes, provide Company Name and City): \_\_\_\_\_  
\_\_\_\_\_

**PAYMENT INFORMATION**

Membership dues are due annually on January 1. Pro-ration of membership dues is available in the *second* year of membership; please contact the office for further details.

**TOTAL CHARGE – Individual Member: \$200.00**

Check Enclosed, payable to CALSPRO, in the Amount of the Total Check Line     VISA     MASTERCARD     AMEX  
 Credit Card Charge in the Amount of the Total Charge Line  
Account #: \_\_\_\_\_ Exp.: \_\_\_\_\_  
Credit Card Verification Code: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_  
Print Name on Card: \_\_\_\_\_  
Signature: \_\_\_\_\_

I agree to the CALSPRO Terms and Conditions \_\_\_\_\_